

Marlborough Berth & Mooring Association.

(Incorporated Society)

Box 692, Picton Email: marlb.berth.mrg.assn@xtra.co.nz



TO ALL MEMBERS

We are sending this electronically to all for whom we have addresses and by hard copy to those who have not responded to our earlier Email requesting renewal of subscriptions plus members for whom we have no electronic address.

SUBSCRIPTIONS

As you will see below considerable effort is going into achieving results on your behalf. We as your Committee are convinced that without our efforts backed by a large membership Boating Costs would have continued to spiral. Those who have not paid, please ensure you respond to the attached by return, \$25.00 plus any further donation you feel you can make.

As you can see we are entering a period of cost, particularly on behalf of Marina Tenant members, after last years concentration on Moorings due to RMA hearings so keeping MBMA healthy financially is critical.

Payment can be made by cheque or electronically as noted on the Invoice.

BERTHAGE COSTS

We started discussion regarding the upcoming year some time ago with Port Marlborough. We were not happy with percentage increases being placed before us without supporting evidence and have made this clear to Port Marlborough Executive, Board and District Council.

Port Marlborough is currently budgeting increases in most areas. We were advised these reflected overhead increases without looking to improve investment yields in the Marinas.

In response to our representations information has been provided to MBMA which has been discussed by Neil Croad as acting Chair, with Port Marlborough Executive, this on the basis of a personal confidential undertaking to which we agreed.

On the information provided, as a business person I am satisfied the increases levied are on a cost recovery basis and given the asset valuations also provided, the yield projected is satisfactory and not excessive. This statement DOES NOT presuppose the Marinas and infrastructure are run in a cost efficient manner particularly as regards overheads. We expand on this further down.

Neil Croad, Acting Chair MBMA

Broadly berth holders should expect a 5% increase, some of the smaller berths and Storage and Boat Sheds nil, with lesser adjustment to New Tenants who have taken up the options agreements.

As below in light of Port Marlborough's willingness to have an open discussion about a broader ongoing pricing framework we recommend acceptance of the current round of increases and payment be actioned by members in the interim.

FUTURE PLANS ON BEHALF OF BERTH HOLDERS

One of the major objectives of MBMA is to achieve a situation whereby the Recreational Value of Boating to Marlborough is recognised by Marlborough District Council and as a result of this we achieve a pivotal position in ensuring Port Marlborough charges to boaties are fair and increases and adjustments justified.

Some members will be aware of a successful agreement achieved by Marine Farmers in setting a formula for charging that gives a baseline to work from and charge adjustments worked through collectively with Port Marlborough.

The Architect of that agreement was the firm of Sutton McCarthy Limited, business consultants and reports by way of testimonial from Marine Farmers and others encouraged us to retain Greg McCarthy of that firm to take an overall look at the situation of berth holders and advise as to creating and presenting a formula fair and transparent to all parties.

Initial discussions and a meeting have been held and Mr McCarthy is preparing proposals to take to Port Marlborough. We have discussed our thinking with Mr Ian McNabb C.E.O. of Port Marlborough and they are prepared to get around the table to listen and be open minded as to a long term formula.

We look forward to progressing this thinking. Members should also reflect on what we believe has already been achieved by way of representations, and the much stronger position of Recreational Mariners due to the formation of MBMA.

MOORINGS UPDATE WAIKAWA BAY

The combined group of Port Marlborough, Council and MBMA have been busy preparing a proposal to put in front of Council to create a moorings zone in Waikawa Bay.

Phil Vining, Phil McMath, Paul Williams and Dick Hall representing MBMA are currently finalising a Boundary and Rules proposal that will be put to public consultation as the next step.

The end objective being to ensure all mooring owners achieve long term security, the area managed well for the future and RMA type difficulties put behind us.

Again as with all activities this work is time consuming but our people are confident excellent progress is being made.

SUMMARY

MBMA is a volunteer organisation. We as a Committee are putting a lot of personal time into achieving a better and fairer relationship with Port Marlborough as the only Commercial Marina provider and Marlborough District Council as its Shareholder.

Your support for us by maintaining Financial Membership is critical in maintaining our leverage in achieving these objectives.

Attached our Invoice

MBMA Committee

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www.mbma.org.nz



INVOICE

ANNUAL SUBSCRIPTIONS AS AGREED AT AGM

\$25

DONATION TO MAINTAIN FIGHTING FUND

(Note: comments re moorings holders on attached newsletter)

IF YOU WOULD LIKE TO PAY DIRECT TO OUR BANK ACCOUNT PLEASE ENSURE THAT YOU PUT YOUR **FULL NAME** TO APPEAR ON OUR BANK STATEMENT

| | |
|--------------|---|
| Bank | BNZ |
| Account Name | Marlborough Berth & Mooring Association |
| Account # | 02 0740 0005640 00 |

**WE THANK YOU ALL FOR YOUR CONTINUED SUPPORT
 WE TRULY APPRECIATE ALL DONATIONS MADE**

Please send with cheques made payable to Marlborough Berth & Mooring Association and post to PO Box 692 Picton

Name _____

Address

Phone

Email
